# **Chapter 2**

# **Recording Business Transactions**

#### **Short Exercises**

(5 min.) S 2-1

The transaction had a financial impact on the business and should be recorded. The payment for the computer was not an expense.

The payment related to the purchase of an asset, "Equipment," because the computer is an economic resource of the business. The computer will provide benefit over more than one fiscal period.

(5 min.) S 2-2

- a. \$12,000 (Cash \$10,000–\$5,000; Supplies \$2,000, Computer \$5,000)
- b. \$2,000 Accounts Payable

Cash		sh	Accounts Receivable
	25,000	4,000	6,000
	2,000		
Bal.	23,000		
	Supp	olies	Accounts Payable
	9,000		9,000
Re	ent	Service Revenue	Common Shares
4,000		8,000	25,000

(5 min.) S 2-4

Increased total assets: May 1 (Cash)

May 1 (Medical supplies)

May 3 (Cash, Accounts receivable)

Decreased total assets: May 2 (Cash)

# **Journal**

DAT	Έ	ACCOUNT TITLES AND EXPLANATION	DEBIT	CREDIT
June	15	Cash  Note Payable  Borrowed money from the bank.	25,000	25,000
	22	Accounts Receivable  Service Revenue  Delivered portrait to be paid on acc	9,000 ount.	9,000
	28	Cash Accounts Receivable Received cash on account.	5,000	5,000
	29	Utilities Expense	600	600
	30	Salary Expense  Cash  Paid salary.	2,500	2,500

Req. 1

#### **Journal**

DATE	ACCOUNT TITLES AND EXPLANATION	DEBIT	CREDIT
	Supplies Accounts Payable Purchased supplies on account.	5,000	5,000
	Accounts Payable  Cash  Paid cash on account.	3,000	3,000

#### Req. 2

Accounts Payable 5,000 Bal. 2,000

### Req. 3

Biaggi's business owes \$2,000, as shown in the Accounts Payable account.

#### **Journal**

	Joannai		
DATE	ACCOUNT TITLES AND EXPLANATION	DEBIT	CREDIT
	Accounts Receivable  Service Revenue  Performed service on account.	500	500
	Cash Accounts Receivable Received cash on account.	100	100

# Req. 2

Cash			Acco Receiv		Servic	e Rev	enue	
	100			500	100			500
Bal.	100		Bal.	400		_	Bal.	500

### Req. 3

a. The Centre earned \$500:	Service Revenue
-----------------------------	-----------------

b. Lotal assets	<b>\$500</b> :	Casn	\$100
		Accounts receivable.	400
		Total assets	\$500

# Lululemon Athletica Inc. Trial Balance December 31, 2017

	•		
ACCOUNT	DEBIT	CREDIT	
	(Millions)		
Cash & other current assets	\$ 53	3	
Other assets	10 <sup>4</sup>	1	
Accounts payable		\$ 5	
Other liabilities		38	
Shareholders' equity		80	
Revenues		275	
Expenses	24	<u></u>	
Total	<u>\$398</u>	<u>\$398</u>	

Lululemon's net income: \$31 million (\$275 - \$244)

(10 min.) S 2-9

2. Total liabilities 
$$= $39,000 ($19,000 + $20,000)$$

Alternate solution = \$56,000 (\$95,000 - \$39,000)

# Custom Pool Service, Inc. Trial Balance June 30, 2017

	<u> </u>	
ACCOUNT	DEBIT	CREDIT
Cash	9,200	
Accounts receivable	15,200	
Land	29,600	
Accounts payable		\$ 4,100
Loan payable		11,500
Common shares		8,300
Retained earnings		24,700
Dividends	5,800	
Service revenue		22,300
Salary expense	8,500	
Utilities expense	1,700	
Delivery expense	900	
Total	<u>\$70,900</u>	<u>\$70,900</u>

### (10 min.) S 2-11

- H 1. Debit A. The cost of operating a business; a decrease in shareholders' equity
- **C** 3. Net income B. Always a liability
- <u>D</u> 4. Ledger C. Revenues Expenses
- **J** 5. Posting D. Grouping of accounts
- \_\_I 6. Normal balance E. Assets Liabilities
- **B** 7. Payable F. Record of transactions
- <u>F</u> 8. Journal G. Always an asset
- G 9. Receivable H. Left side of an account
- **E** 10. Owners' equity I. Side of an account where increases are recorded
  - J. Copying data from the journal to the ledger

Cash	Computer Equipment
100,000	60,000

Accounts Payable		Commor	n Shares
	60,000		100,000

Total debits = \$160,000 (\$100,000 + \$60,000)

Total credits = \$160,000 (\$60,000 + \$100,000)

(10-15 min.) E 2-13

TO: Home Office

FROM: Store Manager

During the first week, I borrowed \$170,000 on a note payable. I used the store's beginning cash plus the borrowed money to purchase land, a building, copy equipment, and supplies. After all these transactions, the store's balance sheet appears as follows:

The Gap
Ottawa Store
Balance Sheet
Date

ASSE	TS	LIABILITIES	
Cash	\$ 10,000	Note payable \$170,	000
Inventory	40,000	· ·	
Store fixtures	50,000	SHAREHOLDERS' EQUITY	<b>/</b>
Land	40,000	Common shares 100,	000
Building	130,000	Total liabilities and	
Total assets	<u>\$270,000</u>	shareholders' equity \$270,	000

Cash				
100,000	50,000			
	50,000 40,000			
10,000				

- a. Purchase of asset for cash
  Sale of asset for cash
  Collection of an account receivable
- b. Payment of dividends to shareholders Expense transaction
- c. Pay a liability
  Return of asset purchased on account
- d. Issuance of shares Revenue transaction
- e. Purchase of asset on account Borrow money (Answers may vary.)

(5 min.) E 2-15

	<u>Assets</u>	<b>Liabilities</b>	Stk. Equity
	Incr Decr	Incr Decr	Incr Decr
Jan 2	X	X	
Jan 4	X		X
Jan 10	X		X
Jan 15	X	X	
Jan 18	X		X
Jan 21	X X		
Jan 31	X	X	

- a. No effect on total assets. Increase in cash offsets the decrease in accounts receivable.
- b. No effect (a personal transaction)
- c. No effect on total assets. Increase in cash offsets the decrease in land.
- d. Increased assets (cash)
- e. No effect on total assets. Increase in land offsets the decrease in cash.
- f. Increased assets (cash)
- g. Decreased assets (cash)
- h. Increased assets (equipment)
- i. Increased assets (supplies)
- j. Decreased assets (cash)

Req. 1

Analysis of Transactions									
		ASSETS		=	LIABIL	LITIES +	SHARE	HOLDER	S' EQUITY
Date	Cash +	Accounts Receivable +	Dental Supplies +	Land =	Accounts Payable +	Note Payable +	Common Shares +	Retained Earnings	Type of Shareholders' Equity Transaction
Mar. 6	50,000						50,000		Issued shares
9	(30,000)			30,000					
12			3,000		3,000				
15	Not a t	ransaction o	of the bus	iness.					
15-31	5,000	5,000						10,000	Service revenue
15-31	(1,400)							(1,400)	Salary expense
	(1,000)							(1,000)	Rent expense
	(300)							(300)	<b>Utilities expense</b>
31			(250)					(250)	Supplies Expense
31	10,000					10,000			
31	<u>(2,000)</u>				<u>(2,000)</u>				
Bal.	30,300	<u>5,000</u>	<u>2,750</u>	<u>30,000</u>	<u>1,000</u>	<u>10,000</u>	<u>50,000</u>	<u>7,050</u>	
(									)
		$\bigvee$					$\bigvee$		
		\$68,05	50			\$6	8,050		

NOTE: The supplies had been paid for in the \$3,000 purchase, therefore not a debit to cash.

- a. \$68,050
- b. \$5,000
- c. \$11,000 (\$1,000 + \$10,000)
- d. \$57,050 (\$68,050 \$11,000, or \$50,000 + \$7,050)
- e. \$7,050 (Revenue, \$10,000 minus total expenses of \$2,950, equals net income, \$7,050.)

# Journal

		Joanna		
DA	TE	ACCOUNT TITLES AND EXPLANATION	DEBIT	CREDIT
March	6	Cash Common Shares Issued shares to owner.	50,000	50,000
	9	Land Cash Purchased land.	30,000	30,000
	12	Dental Supplies Accounts Payable Purchased supplies on account.	3,000	3,000
	15	Not a transaction of the business.		
	15-31	Cash Accounts Receivable Service Revenue Performed service for cash and on acco	5,000 5,000 ount.	10,000
	15-31	Salary Expense Rent Expense Utilities Expense Cash Paid expenses.	1,400 1,000 300	2,700
	31	Supplies Expense Dental Supplies Used dental supplies.	250	250
	31	Cash  Note Payable  Borrowed money.	10,000	10,000
	31	Accounts Payable  Cash  Paid on account.	2,000	2,000

# Req. 1 (journal entries)

# Journal

DATE	ACCOUNT TITLES AND EXPLANATION	DEBIT	CREDIT
Oct. 1	Cash  Common Shares Issued common shares to owner.	25,000	25,000
2	Office Supplies Accounts Payable Purchased office supplies on account.	800	800
4	Land Cash Paid cash for land.	20,000	20,000
6	Cash Service Revenue Performed services for cash.	5,000	5,000
9	Accounts Payable  Cash  Paid cash on account.	100	100
17	Accounts Receivable  Service Revenue  Performed service on account.	1,500	1,500
23	Cash Accounts Receivable Received cash on account.	1,000	1,000
31	Salary Expense Rent Expense Cash Paid cash expenses.	1,000 500	1,500

Cash						Acc	ounts	Recei	ivab	le
Oct.	1	25,000	Oct. 4	20,000	Oct.	17	1,500	Oct.	23	1,000
	6	5,000	9	100	Oct.	31	500			
	23	1,000	31	1,500				•		
Oct	. 31	9,400								

Office Supplies	Land
Oct. 2 800	Oct. 4 20,000
Oct. 31 800	Oct. 31 20,000

	Ac	counts	s Pay	able		Common Shares
Oct.	9	100	Oct.	2	800	Oct. 1 25,000
			Oct.	31	700	Oct. 31 25,000

Service Rev	enue		Salary Expense
Oct.	6	5,000	Oct. 31 1,000
	17	1,500	Oct. 31 1,000
Oct.	31	6,500	

Rent Expense						
Oct.	31	500				
Oct.	31	500				

Req. 2

#### Perfect Printers, Inc. Trial Balance October 31, 2017

	· • · ·	
ACCOUNT	DEBIT	CREDIT
Cash	\$ 9,400	
Accounts receivable	500	
Office supplies	800	
Land	20,000	
Accounts payable		\$ 700
Common shares		25,000
Service revenue		6,500
Salary expense	1,000	
Rent expense	<u>500</u>	
Total	\$32,200	\$32,200

# Req. 3

Total assets (\$9,400 + \$500 + \$800 + \$20,000)	\$30,700
Total liabilities	(700)
Total shareholders' equity (\$25,000 + \$6,500	
<b>-</b> \$1,000 <b>-</b> \$500)	<u>\$30,000</u>

# **Journal**

DATE	ACCOUNT TITLES AND EXPLANATION	DEBIT	CREDIT	
1.	Cash  Common Shares Issued common shares.	20,000	20,000	
2.	Cash  Note Payable  Borrowed money; signed note paya	7,000 able.	7,000	
3.	Land  Cash  Note Payable  Purchased land by paying cash and signing a note payable.	31,000	8,000 23,000	
4.	Supplies Accounts Payable Purchased supplies on account.	1,000	1,000	
5.	CashSuppliesSold supplies for cash.	100	100	
6.	Equipment  Cash  Paid cash for equipment.	8,000	8,000	
7.	Accounts Payable  Cash  Paid cash on account.	400	400	
Cash balance = \$10,700 (\$20,000 + \$7,000 - \$8,000 + \$100 - \$8,000 - \$400) Company owes \$30,600 (\$7,000 + \$23,000 + \$1,000 - \$400)				

Req. 1

# Victoria Garden Care Ltd. Trial Balance Sept. 30, 2017

	<u> </u>	
ACCOUNT	<b>DEBIT</b>	CREDIT
Cash	\$ 9,000	
Accounts receivable	17,500	
Equipment	29,000	
Accounts payable		\$ 4,300
Note payable		13,000
Common shares		8,500
Retained earnings		21,400
Dividends	6,000	
Service revenue		24,000
Salary expense	8,000	
Utilities expense	1,400	
Delivery expense	300	
Total	<u>\$71,200</u>	\$71,200
ı otaı	<u>\$71,200</u>	<u>\$71,200</u>

# Victoria Garden Care Ltd. Income Statement

For the Month Ended Sept. 30, 2017

i of the Month Linded Ge	i of the Month Linded Sept. 30, 2017				
Service revenue		\$24,000			
Salary expense	\$8,000				
Utilities expense	1,400				
Delivery expense	300				
Total expenses		9,700			
Net income		\$14,300			

#### Sam's Deli Inc. Trial Balance October 31, 2017

ACCOUNT	<b>DEBIT</b>	<b>CREDIT</b>
Cash	\$ 5,200*	
Accounts receivable	12,000*	
Inventory	17,000	
Supplies	600	
Land	55,000	
Accounts payable	·	\$13,100*
Share capital		49,000*
Sales revenue		32,100
Salary expense	1,700	·
Insurance expense	1,000	
Utilities expense	900*	
Rent expense	800	
Total	\$94,200	\$94,200
Rent expense		<u>\$94,200</u>

\*Explanations:

Cash: \$4,200 + \$1,000 = \$5,200

Accounts Receivable: \$13,000 - \$1,000 = \$12,000

Accounts Payable: \$12,000 + \$1,000 - \$100 + \$200 = \$13,100

Share Capital: \$47,900 + \$1,100 = \$49,000

**Utilities Expense: \$700 + \$200 = \$900** 

# (5-15 min.) E 2-24

Cash			A	ccounts Rece	eivable	
(a)	10,000	(b)	1,600	(f)	12,100	
		(d)	2,000	Bal.	12,100	
		(e)	200			
		(g)	2,000			
Bal.	4,200					

	Office Supplies	Office Furniture
(c)	600	(a) 5,000
Bal.	600	Bal. 5,000

Accounts Payable			le	Common Shar	es
(e)	200	(c)	600	(a)	15,000
		Bal.	400	Bal.	15,000

Dividends		_	Service	Reven	ue	
(g)	2,000		_		(f)	12,100
Bal.	2,000		_		Bal.	12,100

	Salary Expense		Rent Expense	
(d)	2,000	(b)	1,600	
Bal.	2,000	Bal.	1,600	

Req. 1

#### Sonia Rothesay, Accountant Trial Balance May 31, 2017

	· •	
ACCOUNT	<b>DEBIT</b>	<b>CREDIT</b>
Cash	\$ 4,200	
Accounts receivable	12,100	
Office supplies	600	
Office furniture	5,000	
Accounts payable		\$ 400
Common shares		15,000
Dividends	2,000	
Service revenue		12,100
Salary expense	2,000	
Rent expense	<u>1,600</u>	
Total	<u>\$27,500</u>	\$27,500

#### Req. 2

The business performed well during May. The result of operations was net income of \$8,500, as shown by the income statement accounts:

Service revenue	\$12,100
Salary expense \$2,000	
Rent expense 1,600	
Total expenses	(3,600)
Net income	\$ 8,500

#### Reg. 1

#### 4AC, Inc. Trial Balance October 31, 2017

Cash	\$ 3,900	
Accounts receivable	7,100	
Land	30,100	
Accounts payable		\$ 6,200
Note payable		5,900
Common stock		24,100
Retained earnings		1,700
Service revenue		9,400
Salary expense	2,900	
Advertising expense	1,400	
Totals	<u>\$45,400</u>	\$47,300

Out of balance by \$1,900

The correct balance of Accounts Receivable is \$9,000\* (\$7,100 + \$1,900). After this correction, total debits will be \$47,300 (\$45,400 + \$1,900), the same as total credits.

#### Req. 2

a. Total assets = \$43,000 (\$3,900 + \$9,000\* + \$30,100)

b. Total liabilities = \$12,100 (\$6,200 + \$5,900)

c. Net income = \$5,100 (\$9,400 - \$2,900 - \$1,400)

Req. 1

Date	Effect on Cash	Effect on Total Assets	Effect on Net Income
May 1	Understated \$100	Overstated \$100	Overstated \$100
2	Understated \$18,000	Understated \$18,000	Understated \$18,000
5	Correct	Understated \$2,800	Understated \$2,800
10	Correct	Correct	Correct
16	Correct	Correct	Overstated \$5,600
25	Correct	Overstated \$5,400	Correct

Correct cash balance, \$24,500 (\$6,400 + \$100 + \$18,000)

#### Req. 3

Correct total assets, \$43,300 (\$28,000 + \$18,000 - \$5,400 + \$2,800 - \$100)

#### Req. 4

Correct net income, \$23,100 (\$8,000 - \$100 + \$2,800 - \$5,600 + \$18,000)

# Reqs. 1 and 3

Cash		Acc	counts	Receival	ble		
Jan. 2 9	5,000 800	Jan. 2 3 12	500 3,000 200	Jan. 18	1,700	0	
Bal.	2,100						
	Sup	olies			Equi	pment	
Jan. 5	900			Jan. 3	3,000		
	Furn	iture		Α	ccount	s Payabl	е
Jan. 4	6,000		_			Jan. 4	6,000
						5	900
						Bal.	6,900
	ommor	n Shares	<u>;                                    </u>		Divi	dends	
		Jan. 2	5,000				
S	ervice l	Revenue			Rent E	Expense	
		Jan. 9	800	Jan. 2	500		
		18	1,700				
		Bal.	2,500				
<b>Utilities Expense</b>			Salary	Expense			
Jan. 12	200						

Req. 2

# **Journal**

DATE	ACCOUNT TITLES AND EXPLANATION	DEBIT	CREDIT
Jan. 2	Cash Common Shares	5,000	5,000
2	Rent Expense Cash	500	500
3	B Equipment Cash	3,000	3,000
4	Furniture Accounts Payable	6,000	6,000
ţ	SuppliesAccounts Payable	900	900
Ç	Service Revenue	800	800
12	2 Utilities Expense Cash	200	200
18	Service Revenue	1,700	1,700

Req. 4

# Web Marketing Services Inc. Trial Balance January 18, 2017

ACCOUNT	DEBIT	CREDIT
Cash	\$ 2,100	
Accounts receivable	1,700	
Supplies	900	
Equipment	3,000	
Furniture	6,000	
Accounts payable		\$ 6,900
Common shares		5,000
Dividends	_	·
Service revenue		2,500
Rent expense	500	·
Utilities expense	200	
Salary expense	_	
Total	<u>\$14,400</u>	<u>\$14,400</u>

### a. Total cash paid during March:

	Cas	sh	
Feb. 28 Bal. March receipts	•	March cash payments	X = \$85,000
Mar. 31 Bal.	5,000		

$$$10,000 + $80,000 - X = $5,000$$
  
  $X = $85,000$ 

#### b. Cash collections from customers during March:

	Accounts	s Receivable		_
Feb. 28 Bal.	26,000			_
March sales				
on account	50,000	March collections	X	= \$52,000
Mar. 31 Bal.	24,000			<del>-</del>

$$$26,000 + $50,000 - X = $24,000$$
  
  $X = $52,000$ 

#### c. Cash paid on a note payable during March:

_	Note Payable		
		Feb. 28 Bal.	13,000
	March	March	
X = 17,000	payments on note X	new borrowing	25,000
_		Mar. 31 Bal.	21,000

$$$13,000 + $25,000 - X = $21,000$$
  
  $X = $17,000$ 

Req. 1

#### You Build Inc. Trial Balance December 31, 2017

·		
Cash	\$ 3,900	
Accounts receivable	7,200	
Land	34,000	
Accounts payable	·	\$ 5,800
Note payable		5,000
Common shares		20,000
Retained earnings		7,300
Service revenue		9,100
Salary expense	3,400	·
Advertising expense	900	
Totals	\$49,400	\$47,200
	Ī	
	Out of	balance
	by \$	2,200
	•	•

The correct balance of Accounts Receivable is \$5,000 (\$7,200 - \$2,200). After this correction, total debits will be \$47,200 (\$49,400 - \$2,200), the same as total credits.

#### You Build Inc. Trial Balance December 31, 2017

Cash (\$3,900 – \$1,400)	\$ 2,500	
Accounts receivable		
(\$7,200 – \$2,200 + \$10,000)	15,000	
Land (\$34,000 + \$60,000)	94,000	
Accounts payable (\$5,800 + \$1,000)		\$ 6,800
Note payable (\$5,000 + \$60,000)		65,000
Common shares		20,000
Retained earnings		7,300
Service revenue (\$9,100 + \$10,000)		19,100
Salary expense (\$3,400 + \$1,400)	4,800	
Advertising expense (\$900 + \$1,000).	1,900	
Totals	<u>\$118,200</u>	<u>\$118,200</u>

#### Req. 3

- a. Total assets = \$111,500 (\$2,500 + \$15,000 + \$94,000)
- b. Total liabilities = \$71,800 (\$6,800 + \$65,000)
- c. Net income = \$12,400 (\$19,100 \$4,800 \$1,900)

August	September
\$30,000	\$ -0-
August 31	September 30
\$50,000	\$25,000*
30,000	5,000**
August	September
\$30,000	\$ -0-
August 31	September 30
\$ -0-	\$25,000
30,000	5,000**
	\$30,000  August 31  \$50,000  30,000  August  \$30,000  August 31  \$ -0-

#### **Explanation:**

Regina's expense is PHO's revenue.

Regina's cash payment is PHO's cash receipt.

Regina's account payable is PHO's account receivable.

<sup>\*\$50,000</sup> **-** \$25,000 **=** \$25,000

<sup>\*\*\$30,000</sup> **-**\$25,000 **=**\$ 5,000

#### **Group A**

(15-30 min.) P 2-32A

Dear Sue,

This trial balance lists the accounts of Amusement Specialties, Inc., along with its balances at December 31, 2017. The trial balance is an internal document used by accountants. It is not the same as a balance sheet or an income statement. The balance sheet and the income statement are financial statements used by managers, creditors, and investors for decision making.

The fact that the trial balance is in balance does not mean that Amusement Specialties is a sound company. It merely means that total debits equal total credits in the company ledger. This says nothing about the soundness of the business. To compute Amusement Specialties' total assets add the asset account balances (Cash \$14,000 + Accounts receivable \$11,000 + Prepaid expenses \$4,000 + Equipment \$171,000 + Building \$100,000 = \$300,000); For total liabilities add the liability account balances (Accounts payable \$30,000 + Note payable \$120,000 = \$150,000). Net income or net loss for the current period is computed by subtracting total expenses from total revenue. During the current period, Amusement Specialties earned a net income of \$30,000 [service revenue of \$86,000 minus total expenses of \$56,000 (\$14.000 + \$3.000 + \$32.000 + \$7.000)1. Student responses may vary.

Req. 1

**Analysis of Transactions ASSETS LIABILITIES** SHAREHOLDERS' EQUITY Type of Shareholders' **Accounts Accounts** Common Retained + Receivable + Supplies + Payable + Shares + **Earnings Equity Transaction** Cash Land Bal. 1,300 1,000 12,000 8,000 4,000 2,300 5,000 **Issued shares** 5,000 a) Service revenue b) 7,600 7,600 c) (4,000)(4,000)d) 1,500 1,500 e) 1,000 (1,000)f) 2,500 2,500 Service revenue (900)(900)Rent expense g) (300)**Advertising expense** (300)h) (2,000)(2,000)**Dividends** 1,500 <u>2,500</u> 12,000 5,500 9,000 9,200 Bal. 7,700 \$23,700 \$23,700

# Blythe Spirit Consulting, Inc. Income Statement For the Month Ended June 30, 2017

1 of the Month Ended Carle Co	, =0 . ,	
Revenues:		
Service revenue (\$7,600 + \$2,500)		\$10,100
Expenses:		
Rent expense	\$900	
Advertising expense	300	
Total expenses		1,200
Net income		\$ 8,900

#### Req. 3

#### Blythe Spirit Consulting, Inc. Statement of Retained Earnings For the Month Ended June 30, 2017

	• •
Retained earnings, May 31, 2017	\$2,300
Add: Net income for the month	<u>8,900</u>
	11,200
Less: Dividends	(2,000)
Retained earnings, June 30, 2017	\$9,200

Req. 4

### Blythe Spirit Consulting, Inc. Balance Sheet June 30, 2017

	• • • • • • • • • • • • • • • • • • • •	,	
ASSETS		LIABILITIES	
Cash	\$ 7,700	Accounts payable	\$ 5,500
Accounts receivable	2,500	SHAREHOLDERS'	
Supplies	1,500	EQUITY	
Land	12,000	Common shares	9,000
	·	Retained earnings	9,200
		Total shareholders' equity.	18,200
		Total liabilities and	•
Total assets	\$23,700		\$23,700

Req. 1

	ACCOUNT TITLES	DEBIT	CREDIT
a.	Cash Common Shares	5,000	5,000
b.	Cash Service Revenue	7,600	7,600
C.	Accounts PayableCash	4,000	4,000
d.	Supplies Accounts Payable	1,500	1,500
e.	CashAccounts Receivable	1,000	1,000
f.	Accounts Receivable Service Revenue	2,500	2,500
g.	Rent Expense Advertising Expense Cash	900 300	1,200
h.	Dividends	2,000	2,000

## Reqs. 2 and 3

Cas	sh	Acco Recei		Supplies	Land
1,300	4,000	1,000	1,000	1,500	12,000
5,000	1,200	2,500		1,500	12,000
7,600	2,000	2,500		•	
1,000		•			
7,700					

Accounts Payable		Common Shares	Retained Earnings	Dividends
4,000	8,000	4,000	2,300	2,000
	1,500	5,000	2,300	2,000
	5,500	9,000		
	•			

Ser	Service			Advertising		
Revenue		Rent Expense		Expense		
	7,600	900		300		
	2,500	900		300		
	10,100	·		•		

The balances of all the accounts Cash through Common Shares agree with the ending balances obtained in Problem 2-33A.

Req. 1

## Classification of Transactions

Sept. 4 b

5 c

6 c

7 c

10 b

11 b

12 a

18 c

21 c

25 c

30 c

Req. 2

**Analysis of Transactions ASSETS LIABILITIES** SHAREHOLDERS' EQUITY + Type of **Accounts Accounts** Common Retained Shareholders' Office **Date** Cash + Receivable+ Supplies + Furniture = **Payable** Shares + **Earnings Equity Transaction** Sept. 4\* 50,000 50,000 **Issued shares** 5 6 300 (300)(20,000)25,000 5,000 10\* 11\* 12\*\* 18 10,000 10,000 Service revenue 21 (2,500)(2,500)25 (4,000)(4,000)Rent expense 28 (2,000)(2,000)**Dividends** Bal. 10,000 **300** 25,000 2,500 50,000 21,200 4,000 \$56,500 \$56,500

<sup>\*</sup>Not a transaction of the business.

<sup>\*\*</sup> A business-related event, but not a transaction to be recorded.

- a. The business has \$21,200 in cash. The cash balance takes into consideration all amounts received from all sources, including cash received from the issuance of shares. Share issuances go into the Common Shares account, which has nothing to do with Retained Earnings. Retained Earnings, on the other hand, holds the amounts of the revenues and the expenses, which may or may not be received or paid in cash. There is, therefore, no relationship between cash and retained earnings.
- b. The business's total resources (total assets) are \$56,500 (\$21,200 + \$10,000 + \$300 + \$25,000). The business owes total liabilities of \$2,500, so the shareholder's ownership interest in the assets of the business is \$54,000 (\$56,500 \$2,500, or \$50,000 + \$4,000).

Req. 4

DATE	<u> </u>	ACCOUNT TITLES AND EXPLANATION	DEBIT	CREDIT
Sept.	5	Cash Common Shareslssued shares to shareholder.	50,000	50,000
	6	Supplies Cash Purchased supplies.	300	300
	7	Office Furniture	25,000	20,000 5,000
	18	Accounts Receivable  Service Revenue  Performed service on account.	10,000	10,000
	21	Accounts Payable  Cash  Paid on account.	2,500	2,500
	25	Rent Expense  Cash  Paid rent.	4,000	4,000
	28	Dividends Cash Paid dividend.	2,000	2,000

Req. 1 (journal entries; explanations not required)

DATE	ACCOUNT TITLES	DEBIT	CREDIT
Oct. 1	Cash Common shares	8,000	8,000
5	Rent Expense Cash	1,000	1,000
9	Land Cash Notes Payable	30,000	5,000 25,000
10	Supplies Accounts Payable	1,200	1,200
19	Accounts Payable Cash	600	600
22	Cash Notes Payable	10,000	10,000
31	Cash Accounts Receivable Service Revenue	7,000 5,000	12,000
31	Salary Expense  Advertising Expense  Utilities Expense  Cash	2,000 1,500 1,100	4,600
31	DividendsCash	3,000	3,000

Cash	
8,000	1,000
·	5,000
10,000	600
7,000	4,600
·	3,000
Bal. 10,800	·

Accounts Payable			
600	1,200		
Ва	I. 600		

Notes	Payable
	25,000
	10,000
	Bal. 35,000

## Req. 3

### Total amount owed:

$$$35,600 ($25,000 + $1,200 - $600 + $10,000)$$

# Req. 1 (journal entries; explanations not required)

DATE		ACCOUNT TITLES	DEBIT	CREDIT
May	2	Cash Common shares	30,000	30,000
	3	Supplies Equipment Accounts Payable	1,000 2,600	3,600
	4	Cash Service Revenue	1,500	1,500
	7	Land Cash	22,000	22,000
	11	Accounts Receivable Service Revenue	500	500
	16	Accounts Payable	2,600	2,600
	17	Utilities Expense Cash	95	95
	18	Cash Accounts Receivable	250	250

# Req. 1 (journal entries; explanations not required)

DAT	Έ	ACCOUNT TITLES	DEBIT	CREDIT
May	22	Utilities ExpenseCash	400	400
	29	CashService Revenue	2,000	2,000
	31	Salary Expense Cash	1,300	1,300
	31	Dividends Cash	1,500	1,500

# Req. 2 (ledger accounts)

Cash		Acc	counts l	Receiva	able		
May 2	30,000	May 7	22,000	May 11	500	May 1	8 250
4	1,500	16	2,600	Bal.	250		
18	250	17	95				
29	2,000	22	400				
		31	1,300		Sup	olies	
		31	1,500	May 3	1,000		
Bal.	5,855			Bal.	1,000		
	Equip	ment			Laı	nd	
May 3	2,600			May 7	22,000		
Bal.	2,600			Bal.	22,000		
A	ccounts	s Payabl	е	(	Commoi	n share	·S
May 16	2,600		3,600			May 2	
		Bal.	1,000			Bal.	30,000
		•	·		Divid	ends	·
				May 31		Citas	
				Bal.	1,500		
				<b>-</b>	.,000		
S	ervice	Revenue	)		Salary E	Expense	е
		May 4	1,500	May 31	1,300		
		11	500	Bal.	1,300		
		29	2,000				
		Bal.	4,000				
				ι	Itilities	Expens	se .
				May 17	95	•	
				22	400		
				Bal.	495		

Req. 3

## New Pane Windows Inc. Trial Balance May 31, 2017

ACCOUNT	<b>DEBIT</b>	<b>CREDIT</b>
Cash	\$ 5,855	
Accounts receivable	250	
Supplies	1,000	
Equipment	2,600	
Land	22,000	
Accounts payable		\$ 1,000
Common shares		30,000
Dividends	1,500	
Service revenue		4,000
Salary expense	1,300	
Utilities expense	495	
Total	\$35,000	\$35,000

## Req. 4

Amount owed (total liabilities) = \$1,000

# (40-50 min.) P 2-38A

# Reqs. 1 and 2

Cash			
(a)	10,000	(c)	60,000
(b)	50,000	(e)	1,500
(f)	800	(h)	100
(j)	3,100		1,800
Bal.	500		

Accounts Receivable			
(g)	4,500	(j)	3,100
Bal.	1,400		

Office Supplies			
(d)	1,000		
Bal.	1,000		

Music Equipment			
(c)	60,000		
Bal.	60,000		

Building			
(a)	50,000		
Bal.	50,000		

Accounts Payable			
(h)	100	(d)	1,000
		(i)	600
		Bal.	1,500

Note Payable			
	(b)	50,000	
	Bal.	50,000	

Common	Common Snares		
	(a)	60,000	
	Bal.	60,000	

Service Revenue			
	(f)	800	
	(g)	4,500	
	Bal.	5,300	

# (continued) P 2-38A

Salary Expense			Rent Expense		
(e)	1,500	(k)	1,000	_	
Bal.	1,500	Bal.	1,000		

Ad	vertising Expense	U	Utilities Expense		
(k)	800	(i)	600	_	
Bal.	800	Bal.	600		

Req. 3

# Music Services Ltd. Trial Balance January 31, 2017

ACCOUNT	DEBIT	CREDIT				
Cash	\$ 500					
Accounts receivable	1,400					
Office supplies	1,000					
Music equipment	60,000					
Building	50,000					
Accounts payable	•	\$ 1,500				
Note payable		50,000				
Common shares		60,000				
Service revenue		5,300				
Salary expense	1,500	•				
Rent expense	1,000					
Advertising expense	800					
Utilities expense	600					
Total	<b>\$116,800</b>	<u>\$116,800</u>				

Total liabilities = \$51,500 (\$1,500 + \$50,000)

The bank manager's concerns are answered by the above information.

#### **Problems**

#### **Group B**

(15-30 min.) P 2-39B

#### Dear Friend,

This trial balance lists all the accounts of Opera Tours Inc., along with their balances at December 31, 2017. The trial balance is an internal document used by accountants. It is not the same as a balance sheet and an income statement. The balance sheet and the income statement are financial statements used by managers, creditors, and investors for decision making.

The Balance Sheet is made up of the Asset, Liability and Shareholders' Equity accounts. These accounts make up the accounting equation; Assets = Liabilities + Shareholder's Equity.

# The balance sheet accounts of Opera Tours Inc. are as follows: Assets Liabilities

Accord		Liabilitioo	
Cash	\$ 12,000	Accounts payable	\$105,000
Accounts receivable	45,000	Note payable	92,000
Prepaid expenses	4,000		197,000
Equipment	231,000	<b>Equity</b>	
	<u>\$292,000</u>	Common shares	30,000
		Retained earnings	<u>65,000*</u>
			<u>95,000</u>
			<u>\$292,000</u>

\*(32,000 + 33,000)

The Income Statement is made up of Revenue and Expense Accounts. Revenue less Expenses equal Net Income (Loss). The income statement accounts of Opera Tours Inc. are as follows:

Service Revenue	\$139,000
Expenses	
Salary expense	69,000
Tour expenses	26,000
Rent expense	7,000
Advertising expense	4,000
	<u>106,000</u>
Net income	<u>\$ 33,000</u>

The fact that the trial balance is in balance does not mean that Opera Tours Inc. is a sound company. It merely means that total debits equal total credits in the company ledger. This says nothing about the soundness of the business. In this instance, Opera Tours Inc. had a net income of \$33,000 as per the Income Statement outlined above.

Student responses may vary.

Req. 1

**Analysis of Transactions ASSETS LIABILITIES** SHAREHOLDERS' EQUITY Type of Shareholders' **Accounts Accounts** Common Retained + Receivable + Supplies + Payable + Shares + **Earnings Equity Transaction** Cash Land = Bal. 1,700 24,100 2,200 5,400 10,000 12,600 30,000 **Issued shares** 30,000 a) b) (1,000)(1,000)5,100 5,100 Service revenue c) d) 700 (700)e) 800 800 f) 15,000 15,000 Service revenue g) 1,700 1,700 **Issued shares** h) (2,100)(2,100)Rent expense (1,600)(1,600)**Advertising expense** i) (2,000)(2,000)**Dividends** 5,200 16,500 **800** 24,100 41,700 Bal. 32,500 27,000 \$73,900 \$73,900

# DH Designers, Inc. Income Statement For the Month Ended May 31, 2017

i or the mentil Indea may or	,	
Revenues:		
Service revenue (\$5,100 + \$15,000)		\$20,100
Expenses:		
Rent expense	\$2,100	
Advertising expense	<u>1,600</u>	
Total expenses		3,700
Net income		<u>\$16,400</u>

# Req. 3

# DH Designers, Inc. Statement of Retained Earnings For the Month Ended May 31, 2017

,	·
Retained earnings, April 30, 2017	\$12,600
Add: Net income for the month	<u> 16,400</u>
	29,000
Less: Dividends	(2,000)
Retained earnings, May 31, 2017	\$27,000

## DH Designers, Inc. Balance Sheet May 31, 2017

		• ·, <b>_</b> • · ·	
ASSETS		LIABILITIES	
Cash	\$32,500	Accounts payable	\$ 5,200
Accounts receivable	16,500	SHAREHOLDERS'	
Supplies	800	EQUITY	
Land	24,100	Common shares	41,700
		Retained earnings	27,000
		Total shareholders' equity	68,700
		Total liabilities and	
Total assets	\$73,900	shareholders' equity	\$73,900

Req. 1

	ACCOUNT TITLES AND EXPLANATION	DEBIT	CREDIT
a.	Cash Common Shares	30,000	30,000
b.	Accounts Payable  Cash	1,000	1,000
C.	Cash Service Revenue	5,100	5,100
d.	Cash Accounts Receivable	700	700
e.	SuppliesAccounts Payable	800	800
f.	Accounts Receivable Service Revenue	15,000	15,000
g.	Cash Common Shares	1,700	1,700
h.	Rent Expense Advertising Expense Cash	2,100 1,600	3,700
i.	Dividends Cash	2,000	2,000

## Reqs. 2 and 3

		Accou	ınts		
Cas	sh	Receiv	able	Supplies	Land
1,700	1,000	2,200	700	800	24,100
30,000	3,700	15,000	•	800	24,100
5,100	2,000	16,500			
700		·			
1,700					
32,500					

Accounts Payable		Common Shares	Retained Earnings	Dividends	
1,000	5,400 800	10,000 30,000	12,600 12,600	2,000 2,000	
	5,200	1,700	1,	_,000	
	-	41,700			

Service	Advertising		
Revenue	Rent Expense	Expense	
5,100	2,100	1,600	
15,000	2,100	1,600	
20,100	•	•	

The balances of all the accounts Cash through Common Shares agree with the ending balances obtained in Problem 2-57B.

## Classification of Transactions

### March 1 a

- 2 a
- 3 a
- 5 b
- 6 c
- 7 b
- 9 b
- 23 b
- 29 b
- 30 b
- 31 b

Req. 2

			Ana	alysis of Tr	ransaction	าร		
		ASSETS		=	LIABILITIE		HAREHOL	DERS' EQUITY
Date	Cash +	Accounts Receivable +	Supplies +	Office Furniture =	Accounts Payable +	Common Shares +	Retained Earnings	Type of Shareholders' Equity Transaction
March 1	*							
	2* 3*							
5		00				50,000		Issued shares
7		0)	450					
9	(5,00	0)		15,500	10,500			
23	3	4,000					4,000	Service revenue
29	(5,00	0)			(5,000)			
30	(2,10	0)					(2,100)	Rent expense
31	(1,00	<u></u>					<u>(1,000)</u>	Dividend
Bal.	<u>36,45</u>	<u>4,000</u>	<u>450</u>	<u>15,500</u>	<u>5,500</u>	<u>50,000</u>	<u>900</u>	
								/
		\$56	400			\$56,400		

<sup>\*</sup>Not a transaction of the business.

<sup>\*\*</sup> A business-related event, but not a transaction to be recorded.

### Reg. 3

- a. The business has \$36,450 in cash. The cash balance takes into consideration all amounts received from all sources. including cash received from issuing shares. Issuances of shares go into the Common Shares account, which has nothing to do with Retained Earnings. Retained Earnings. on the other hand, records the amounts of the revenues and the expenses, which may or may not be received or paid in cash. There is, therefore, no direct relationship between cash and retained earnings.
- b. The business's total resources (total assets) are \$56,400 (\$36,450 + \$4,000 + \$450 + \$15,500). The business owes total liabilities of \$5,500, so Kohler's ownership interest in the assets of the business is \$50,900 (\$56,400 - \$5,500, or \$50,000 + \$900).

Req. 4

DATE	ACCOUNT TITLES AND EXPLANATION	DEBIT	CREDIT
March 5	Cash Common Shareslssued shares to shareholder.	50,000	50,000
7	Supplies  Cash  Purchased supplies.	450	450
9	Office Furniture	15,500	5,000 10,500
23	Accounts Receivable  Service Revenue  Provided service on account.	4,000	4,000
29	Accounts Payable  Cash  Paid on account.	5,000	5,000
30	Rent Expense Cash Paid rent.	2,100	2,100
31	Dividends CashPaid dividend.	1,000	1,000

Req. 1 (journal entries; explanations not required)

DATE		ACCOUNT TITLES	DEBIT CREDIT		
June	1	Cash Common Shares	25,000	25,000	
	2	Land  Cash  Note Payable	40,000	10,000 30,000	
	7	Cash Sales Revenue	20,000	20,000	
	10	SuppliesAccounts Payable	1,000	1,000	
	15	Salary Expense Rent Expense Cash	2,800 1,800	4,600	
	15	Advertising Expense Cash	1,100	1,100	
	16	Accounts Payable	1,000	1,000	
	17	DividendsCash	2,000	2,000	

Cash						
25,000	10,000					
20,000	4,600					
	1,100					
	1,000					
	2,000					
26,300						

Accounts	Payable
1,000	1,000
0	

Notes Payable				
	30,000			
	30,000			

## Req. 3

# (50-60 min.) P 2-44B

# Req. 1 (journal entries; explanations not required)

DATE	DATE ACCOUNT TITLES		CREDIT
Oct.	Cash Common Shares	20,000	20,000
4	CashService Revenue	5,000	5,000
(	Supplies Furniture Accounts Payable	300 2,500	2,800
7	ZandCash	15,000	15,000
7	Accounts Receivable Service Revenue	1,500	1,500
10	CashAccounts Receivable	500	500
24	Utilities Expense Cash	110	110
24	Utilities Expense Cash	400	400
28	Service Revenue	2,500	2,500
3′	Salary Expense Cash	1,200	1,200
3′	Accounts Payable Cash	2,500	2,500
3′	Dividends Cash	2,400	2,400

# Req. 2 (ledger accounts)

Cash			Acc	ounts F	Receivabl	е	
Oct. 3	20,000	Oct. 7	15,000	Oct. 7	1,500	Oct. 16	500
4	5,000	24	110	Bal.	1,000		
16	500	24	400		•		
28	2,500	31	2,500				
		31	1,200		Supp	olies	
		31	2,400	Oct. 6	300		
Bal.	6,390			Bal.	300		
	Furnit	ure			Lar	nd	
Oct. 6	2,500			Oct. 7	15,000		
Bal.	2,500		_	Bal.	15,000		
Ac	counts	Payable	9	C	ommor	Shares	
Oct. 31	2,500	Oct. 6	2,800			Oct. 3 2	20,000
		Bal.	300			Bal. 2	20,000
	Divide	ends		s	ervice F	Revenue	
Oct. 31	2,400					Oct. 4	5,000
Bal.	2,400					7	1,500
						28	2,500
						Bal.	9,000

# Req. 2 (ledger accounts)

Salary Expense						
Oct. 31	1,200					
Bal.	1,200					
Ut	ilities E	xpense				
Oct. 24	110					
24	400					
Bal.	510					

Req. 3

# Barron Environmental Services Inc. Trial Balance October 31, 2017

ACCOUNT	DEBIT	CREDIT
Cash	\$ 6,390	
Accounts receivable	1,000	
Supplies	300	
Furniture	2,500	
Land	15,000	
Accounts payable		\$ 300
Common shares		20,000
Dividends	2,400	
Service revenue		9,000
Salary expense	1,200	
Utilities expense	510	
Total	\$29,300	\$29,300

## Req. 4

Amount owed (total liabilities) = \$300

# Reqs. 1 and 2

Cash				A	ccounts	Receiv	able
(a)	20,000	(c)	35,000	(e)	2,500	(f)	1,200
(b)	90,000	(g)	800	Bal.	1,300		
<b>(f)</b>	1,200	(j)	2,200				
(i)	1,100	(k)	1,100				
Bal.	73,200						

	Office Supplies	Computer Equipment		
(d)	1,300	(c)	35,000	
Bal.	1,300	Bal.	35,000	

Building				Accounts Payable			
(a)	60,000		(g)	800 (d)	1,300		
Bal.	60,000			(h)	500		
				Bal.	1,000		

Note Payable			Commo	<u>n Shar</u>	es
	(b)	90,000		(a)	80,000
	Bal.	90,000		Bal.	80,000

Service Revenue				
	(e)	2,500		
	(i)	1,100		
	Bal.	3,600		

# (continued) P 2-45B

	Salary Expense	Adv	ertising Expense	9
(j)	2,200	(h)	500	
Bal.	2,200	Bal.	500	

Rent Expense			U	Itilities Expe	ense
(k)	700		(k)	400	_
Bal.	700		Bal.	400	_

Req. 3

# SchulichGraphics Service Inc. Trial Balance June 30, 2017

ACCOUNT	DEBIT	CREDIT
Cash	\$ 73,200	
Accounts receivable	1,300	
Office supplies	1,300	
Computer equipment	35,000	
Building	60,000	
Accounts payable		\$ 1,000
Note payable		90,000
Common shares		80,000
Service revenue		3,600
Salary expense	2,200	
Rent expense	700	
Advertising expense	500	
Utilities expense	400	
Total	<u>\$174,600</u>	<u>\$174,600</u>

# **Decision Cases**

800 800

# (40-50 min.) Decision Case 1

# Reqs. 1 and 2

	Са	sh		A	ccounts F	Recei	vable
(a)	10,000	(b)	300	(d)	7,000	(g)	1200
(e)	5,000	(f)	2,300	Bal.	5,800		
(i)	2,500	` `	1,000		, ,		
(g)	1,200	(j)	800				
Bal.	14,300						
	Sup	plies			Furn	iture	
(b)	300			(c)	4,400	)	
Bal.	300			Bal.	4,400		
	Accounts	s Payal	ble		Notes F	Payab	le
(h)	1,000	(c)	4,400			(e)	5,000
		Bal.	3,400			Bal.	5,000
	Commoi	n Shar	es				
		(a)	10,000				
		Bal.	10,000				
	Service	Reveni	ue		Salary E	xpen	se
		(d)	7,000	(f)	1,7	700	
		(i)	2,500	Bal.	1,	700	
		Bal.	9,500			·	
	Advertisin	g Expe	ense		Rent Ex	xpens	se

**(f)** 

600

600

# Tipple Networks, Inc. Trial Balance Current Date

ACCOUNT	DEBIT	CREDIT
Cash	\$14,300	
Accounts receivable	5,800	
Supplies	300	
Furniture	4,400	
Accounts payable		\$ 3,400
Notes payable		5,000
Common shares		10,000
Service revenue		9,500
Salary expense	1,700	
Advertising expense	800	
Rent expense	600	
Total	\$27,900	<u>\$27,900</u>

#### Req. 4 (net income or loss for first month of operations)

Revenues:		
Service revenue		\$9,500
Expenses:		
Salary expense	\$1,700	
Advertising expense	800	
Rent expense	<u>600</u>	
Total expenses		3,100
Net income for month		\$6,400

Recommendation: Continue the business. Even though first-month net income falls below the target amount, the business should grow and should be able to earn monthly net income of \$10,000. Business startups require focus on non-revenue generating issues which will not continue into future months. Tipple needs to focus on generating revenue of at least \$13,100 per month.

### (20-30 min.) Decision Case 2

## Barbara Boland Blossoms, Inc. **Income Statement** For the Quarter Ended December 31, 2017

Sales revenue	\$36,000
Cost of goods sold Rent expense Advertising expense	22,000 6,000 5,000
Total expenses	<u>33,000</u>
Net income	<u>\$ 3,000</u>

## Barbara Boland Blossoms, Inc. **Balance Sheet December 31, 2017**

		<b>,</b>	
ASSETS		LIABILITIES	
Cash	\$ 6,000	Accounts payable	\$ 8,000
Flower inventory	5,000	SHAREHOLDERS' EQ	UITY
Store fixtures	10,000	Common shares	10,000
		Retained earnings	3,000
		Total owners' equity	13,000
		Total liabilities	
Total assets	<u>\$21,000</u>	and equity	<u>\$21,000</u>

Recommendation: Do not expand because both net income and total assets do not reach the target amounts. Boland's cousin made some mistakes, which will affect the decision to expand the business. One issue is the high cost of goods sold (61% = 22,000/36,000). If this expense could be reduced the profit target would be achievable.

## **Ethical Issue 1**

Req. 1

Option 1: Cash...... 100,000

Option 2:

Transaction to record land transfer

and issue of shares

Land ...... 100,000

Transaction to cancel shares and transfer land back to Murphy

Common shares .....

100,000

Land ...... 100,000

Issue	\$100,000 common shares for cash	Transfer personal land to company
Is this a valid business transaction?	Yes. An investment of \$100,000 has been made in the business.	No, if the intent is to transfer the land back to the shareholder during term of the loan. Questionable. Is the land worth \$100,000? Will the land be used in the business?
Who are stake-holders?	Bank who advances loan. Murphy, owner of the business. Friend who invested in business. Loan officer.	Bank who advances loan. Murphy, owner of the business. Loan officer.
Alternatives/i mpacts on stakeholders	Murphy, owner of the business will receive loan based on value of shareholder equity. Friend who invested in business could increase value of investment if business expands. Bank who advances loan receives interest. Loan officer builds client relationship.	Murphy, owner of the business will violate bank covenant when land is transferred back to personal use and common shares are cancelled during term of loan. Bank risk on loan is increased as assets were overstated on loan application. Loan officer could be held accountable for bad risk loan.
Decision	This option would be ethical in the circumstances.	This option is misleading and unethical in the circumstances.

#### Ethical Issue 2

#### Issue

Is Beatrice Grand making decisions that take advantage of (abuse) the standing agreement between Community Charities (CC) and the Royal Bank of Canada (RBC)?

#### **Stakeholders**

Royal Bank of Canada (RBC) is the key stakeholder as its funds are being used.

RBC Client representative who will determine whether bank can continue on this basis.

Community charities is increasing overdraft position.

Beatrice Grand, President, is expanding operations and initiating fundraising for CC.

# Alternatives/Impact on stakeholders

RBC could be misled re Beatrice Grand's decisions that lead to the increasing overdraft of Community Charities' cash balance.

RBC Client representative will be held accountable if ongoing negative bank balance is abuse of agreement with Community Charities.

Community Charities may benefit from expansion and fundraising efforts; however, the organization's overdraft is also increasing.

Beatrice Grand is making decisions on behalf of Community Charities which could have positive or negative consequences.

#### Decision

If RBC is aware of CC's expansion plans, the situation is ethically appropriate. This assumes RBC and CC are communicating openly.

If RBC is unaware of Beatrice Grand's decisions, CC is abusing agreement with RBC. In this case, the situation is unethical.

# **Focus on Financials**

## (20-30 min.) Canadian Tire Corporation

## Reqs. 1 and 3

(All amounts in millions)

						Merch	۱.
Cash & Cash Equiv.		Tra	de Rece	ivables	<b>Inventories</b>		
	643.2 (d)	7,695.9		758.5		1,481.0 (e)	7,553.1
	(g)	3,911.2	(a)	3,101 (c)	2,979.3	(d) 7,695.9	
	(h)	207.5					
	(i)	227					
(b)	9,361.9						
(c)	2,979.3			880.2		1,623.8	
	942.8		Long	j-Term de	ebt	Trade paya	bles
			(h)	207.5		(g) 3,911.2	1,817.4
					2,339.1	(f)	4,055
					2,131.6		1,961.2

Prop & Equip		Revenue			Cost of Prod. Rev.			
	3,516.1			(a)	3,101	(e)	7,553.1	
_(i)	227			(b)	9,361.9			
	3,743.1				12,462.9		7,553.1	

## Sell., Gen. & Admin.

(f)	4,055.0
	4,055.0

## (continued) Canadian Tire Corporation

## Req. 2

		(Millions)	
a.	Trade Receivables Revenue	3,101	3,101
b.	Cash Revenue	9,361.9	9,361.9
C.	Cash Trade Receivables	2,979.3	2,979.3
d.	Merch. Inventories Cash	7,695.9	7,695.9
e.	Cost of Producing Revenue  Merch. Inventories	7,553.1	7,553.1
f.	Selling, Gen and Admin Expenses Accounts Payable	4,055	4,055
g.	Trade Payables Cash	4,113	4,113
h.	Long–term debt	207.5	207.5
i.	Property and Equipment Cash	227	227

## Req. 4

144

All the selected account balances agree with Canadian Tire's actual figures on the income statement or the balance sheet.

# **Focus on Analysis**

(20-30 min.) Canadian Tire Corporation

## Req. 1

During 2014, Canadian Tire had more credit sales than it collected in cash from customers. This is determined by analyzing Trade and Other Receivables, as follows:

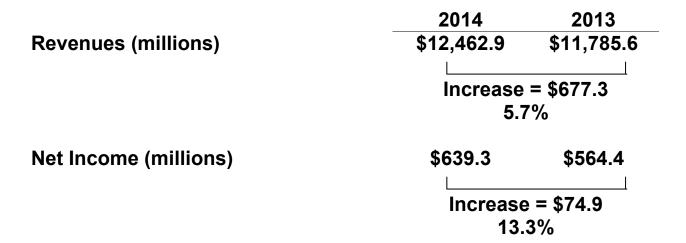
		(Millions)
	Balance at the end of 2013	\$758.5
+	Sales during 2014	S
	Collections from customers during	(C)
=	Balance at the end of 2014	<u>\$880.2</u>

Sales (S) must have exceeded Collections (C) because the total receivable balance increased during the year.

#### Req. 2

•	(Millions)
Long-term debt:	
At end of 2013 (including current portion)	\$ 2,611.3
At end of 2014 (including current portion)	<b>2,719.1</b>
Increase in long-term debt during 2014	<b>\$</b> 107.8

Long-term debt increased during 2014, so Canadian Tire must have taken on more long-term debt than it repaid during the year.



Net Income increased more than Revenues by a healthy percentage. Most investors prefer this outcome because it means that a company was able to increase its revenues while holding the increase in expenses to a lower rate of increase compared to the increase in sales. In other words, the company was able to keep a higher percentage of its revenues in 2014 than it did in 2013.