

# **CHAPTER**

# Sales and Receivables: Service Business



# Your Name's Tech Services

Your Name's Tech Serv	vices			Page	Invoice
2895 West Avenue Woodland Hills, CA 91	1367			Date 1/2/2018	Invoice # 1
Bill To Juan Garcia, Esq. 5270 Sepulveda Blvd. Sherman Oaks, CA 91403					
		P.O. No.	Terms Net 30		Project
Quantity	Description		Ra	te	Amount

1 10 Hours--Monthly Technical Support

Thank you for your business.

# Total

300.00

\$300.00

300.00

		2 of 51
Your Name's Tech Services		Invoice
2895 West Avenue	Date	Invoice #
Woodland Hills, CA 91367	1/3/2018	2
Bill To		
Matt McBride, CPA 10895 Ventura Blvd.		
Encino, CA 91316		

P.O. No.

Terms

Net 30

Quantity	Description	Rate	Amount
	Initial Hour of On-Site Training	95.00	95.00
	Additional Hours of On-Site Training	80.00	320.00

Thank you for your business.

# Total

Project

Your Name's Tech Servic	es			-	Invoice
2895 West Avenue Woodland Hills, CA 9136	57			Date 1/5/2018	Invoice # 3
Bill To Elaine Allen 21973 Ventura Blvd. Tarzana, CA 91356					
		P.O. No.	Terms		Project
Quantity	Description		Net 30 Ra	ite	Amount

1 10 Hours--Monthly Technical Support

Thank you for your business.

# Total

300.00

300.00

Your Name's Tech Services		Page 4 of 51	
2895 West Avenue Woodland Hills, CA 91367	Date	Invoice #	
	1/5/2018	4	
Bill To			
Baker and Martinez Attorneys at Law 1014 Universal City Plaza			

P.O. No.

Terms

Net 30

Rate

95.00

80.00

Project

Amount

95.00

3,120.00

Thank you for your business.

North Hollywood, CA 91602

Initial Hour of On-Site Training
 Additional Hours of On-Site Training

Quantity

Description

Your Name's Tech Services	I	nvoice
2895 West Avenue Woodland Hills, CA 91367	Date	Invoice #
	1/5/2018	5

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Bill To

Quantity

Collins & Day, CPA 14600 Sunset Blvd. Pacific Palisades, CA 90272

> P.O. No. Project Terms Net 30 Description Rate Amount 95.00 1 Initial Hour of On-Site Training 95.00 720.00 80.00

9 Additional Hours of On-Site Training

1 Cloud Services 1 10 Hours--Monthly Technical Support

Thank you for your business.

150.00

300.00

150.00

300.00

Your Name's Tech Services	5	Page 6 of 51	
2895 West Avenue Woodland Hills, CA 91367	Date		
woodund mild, ert 51507	1/5/2018	6	

Bill To

Clark, Hill, and Scott Attorneys at Law 2021 Avenue of the Stars Century City, CA 90064

		P.O. No.	Terms	Project
			Net 30	
Quantity	Description		Rate	Amount
	Initial Hour of On-Site Training Additional Hours of On-Site Training 5 HoursMonthly Technical Support		95.00 80.00 150.00	95.00 3,120.00 150.00

Thank you for your business.

### Your Name's Tech Services **Customer Balance Summary** As of January 5, 2018

	Jan 5, 18
Ahmad Imports	300.00
Allen, Elaine	300.00
Baker and Martinez	3,215.00
Brooks, Stark, and Thompson	3,685.00
Chiang, Young, and Lee	1,915.00
Clark, Hill, and Scott	3,365.00
Collins & Day, CPA	1,265.00
Distinctive Creations	3,230.00
Garcia, Juan Esq.	450.00
Innovative Products	1,295.00
Johnson, Leavitt, and Moraga	3,680.00
McBride, Matt CPA	890.00
Research Corp.	815.00
Taylor Illustrations	3,830.00
Wagner Productions	3,190.00
OTAL	31,425.00

### Your Name's Tech Services Customer Balance Detail As of January 5, 2018

Туре	Date	Num	Account	Amount	Balance
Baker and Martinez					0.00
Invoice	01/05/2018	4	Accounts Receivable	3,215.00	3,215.00
Total Baker and Martine	Z			3,215.00	3,215.00
TOTAL				3,215.00	3,215.00

Your Name's Tech Services	I	nvoice
2895 West Avenue	Date	Invoice #
Woodland Hills, CA 91367	1/5/2018	5

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150.00

300.00

Bill To

Quantity

Collins & Day, CPA 14600 Sunset Blvd. Pacific Palisades, CA 90272

> P.O. No. Terms Project Net 30 Description Rate Amount 1 Initial Hour of On-Site Training 95.00 95.00 11 Additional Hours of On-Site Training 80.00 880.00

1 Cloud Services

1 10 Hours--Monthly Technical Support

Thank you for your business.

150.00

300.00

### Your Name's Tech Services Transaction List by Customer January 1 - 7, 2018

Туре	Date	Num	Memo	Account	Clr	Split	Debit	Credit
Allen, Elaine	04/05/0040	0	VOID		Ň	<b>T</b>	0.00	
Invoice	01/05/2018	3	VOID:	Accounts Receivable	Х	Technical Support Income	0.00	
Baker and Martinez Invoice	01/05/2018	4		Accounts Receivable		-SPLIT-	3,215.00	
Clark, Hill, and Scott Invoice	01/05/2018	6		Accounts Receivable		-SPLIT-	3.365.00	
	01/05/2016	0		Accounts Receivable		-SPLII-	3,305.00	
Collins & Day, CPA Invoice	01/05/2018	5		Accounts Receivable		-SPLIT-	1,425.00	
Garcia, Juan Esq. Invoice McBride, Matt CPA	01/02/2018	1		Accounts Receivable		Technical Support Income	300.00	
Invoice	01/03/2018	2		Accounts Receivable		-SPLIT-	415.00	

### Your Name's Tech Services Customer Balance Detail All Transactions

Туре	Date	Num	Account	Amount	Balance
Ahmad Imports Invoice	12/31/2017		Accounts Receivable	300.00	300.00
Total Ahmad Imports				300.00	300.00
Allen, Elaine Invoice Invoice	12/31/2017 01/05/2018	3	Accounts Receivable Accounts Receivable	0.00	0.00
Total Allen, Elaine				0.00	0.00
Baker and Martinez Invoice Invoice	12/31/2017 01/05/2018	4	Accounts Receivable Accounts Receivable	0.00 3,215.00	0.00 3,215.00
Total Baker and Martinez				3,215.00	3,215.00
Brooks, Stark, and Thom Invoice	1 <b>pson</b> 12/31/2017		Accounts Receivable	3,685.00	3,685.00
Total Brooks, Stark, and T	hompson			3,685.00	3,685.00
Chiang, Young, and Lee Invoice	12/31/2017		Accounts Receivable	1,915.00	1,915.00
Total Chiang, Young, and	Lee			1,915.00	1,915.00
Clark, Hill, and Scott Invoice Invoice	12/31/2017 01/05/2018	6	Accounts Receivable Accounts Receivable	0.00 3,365.00	0.00 3,365.00
Total Clark, Hill, and Scott				3,365.00	3,365.00
Collins & Day, CPA Invoice Invoice	12/31/2017 01/05/2018	5	Accounts Receivable Accounts Receivable	0.00 1,425.00	0.00 1,425.00
Total Collins & Day, CPA				1,425.00	1,425.00
Distinctive Creations Invoice	12/31/2017		Accounts Receivable	3,230.00	3,230.00
Total Distinctive Creations	;			3,230.00	3,230.00
<b>Garcia, Juan Esq.</b> Invoice Invoice	12/31/2017 01/02/2018	1	Accounts Receivable Accounts Receivable	150.00 300.00	150.00 450.00
Total Garcia, Juan Esq.				450.00	450.00
Innovative Products Invoice	12/31/2017		Accounts Receivable	1,295.00	1,295.00
Total Innovative Products				1,295.00	1,295.00
Johnson, Leavitt, and Mo Invoice	oraga 12/31/2017		Accounts Receivable	3,680.00	3,680.00
Total Johnson, Leavitt, and	d Moraga			3,680.00	3,680.00
McBride, Matt CPA Invoice	12/31/2017		Accounts Receivable	475.00	475.00
Total McBride, Matt CPA				475.00	475.00
Research Corp. Invoice	12/31/2017		Accounts Receivable	815.00	815.00
Total Research Corp.				815.00	815.00

### Your Name's Tech Services Customer Balance Detail All Transactions

Туре	Date	Num	Account	Amount	Balance
Taylor Illustrations Invoice	12/31/2017		Accounts Receivable	3,830.00	3,830.00
Total Taylor Illustration	IS			3,830.00	3,830.00
Wagner Productions Invoice	12/31/2017		Accounts Receivable	3,190.00	3,190.00
Total Wagner Producti	ons			3,190.00	3,190.00
OTAL				30,870.00	30,870.00

# Your Name's Tech ServicesCredit Memo2895 West Avenue<br/>Woodland Hills, CA 91367DATECREDIT NO.1/8/20187CUSTOMERBaker and Martinez<br/>Attorneys at Law<br/>1014 Universal City Plaza<br/>North Hollywood, CA 91602P.O.NO.PROJECT

DESCRIPTION	QTY	RATE	AMOUNT	
Additional Hours of On-Site Training Deduct 5 hours of unused training. Reduce the amount due for Invoice 4.	-5	80.00	-400.00	

Your Name's Tech Services	Page 14	nvoice
2895 West Avenue Woodland Hills, CA 91367	Date	Invoice #
woodialid IIIIis, CA 71507	1/8/2018	8

Bill To

Ken Collins 20985 Ventura Blvd. Woodland Hills, CA 91371

		P.O. No. Terms		Project
			Net 30	
Quantity	Description		Rate	Amount
	<ol> <li>Initial Hour of Hardware/Network Installation</li> <li>Additional Hours of Hardware/Network Installation</li> </ol>		95.00 80.00	95.00 80.00

Thank you for your business.

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### Your Name's Tech Services

2895 West Avenue Woodland Hills, CA 91367

# **Sales Receipt**

DATE	SALE NO.
1/10/2018	1

### SOLD TO

Ray Morris, CPA 23740 Civic Center Way Malibu, CA 90265

	CHECK NO. PAYMENT METH		PROJECT
	2579	Check	
DESCRIPTION	QTY	RATE	AMOUNT
Initial Hour of On-Site Training Additional Hours of On-Site Training	1 4	95.00 80.00	95.00 320.00

It's been a pleasure working with you!

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### Your Name's Tech Services

2895 West Avenue Woodland Hills, CA 91367

# **Sales Receipt**

DATE	SALE NO.
1/12/2018	2

### SOLD TO

Ray Morris, CPA 23740 Civic Center Way Malibu, CA 90265

	CHECK NO.	PAYMENT METH	PROJECT
	2599	Check	
DESCRIPTION	QTY	RATE	AMOUNT
Initial Hour of On-Site Training	1	95.00	95.00

Thank you for your business.

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### Your Name's Tech Services

2895 West Avenue Woodland Hills, CA 91367

# **Sales Receipt**

DATE	SALE NO.
1/12/2018	3

### SOLD TO

Research Corp. 19165 Topanga Avenue Chatsworth, CA 91311

	CHECK NO.	PAYMENT METH	PROJECT
	1258	Check	
DESCRIPTION	QTY	RATE	AMOUNT
Initial Hour of On-Site Training Additional Hours of On-Site Training	1 3	95.00 80.00	95.00 240.00

Thank you for your business.

### Your Name's Tech Services Sales by Customer Detail January 1 - 12, 2018

Туре	Date	Num	Memo	Name	Item	Qty	Sales Price	Amount	Balance
Allen, Elaine	0.1/05/00.10								
Invoice	01/05/2018	3	10 HoursMonthly Technical Support	Allen, Elaine	Tech Sup 2	0	300.00	0.00	0.00
Total Allen, Elaine						0		0.00	0.00
Baker & Martinez Invoice Invoice Credit Memo	01/05/2018 01/05/2018 01/08/2018	4 4 7	Initial Hour of On-Site Training Additional Hours of On-Site Training Additional Hours of On-Site Training	Baker & Martinez Baker & Martinez Baker & Martinez	Training 1 Training 2 Training 2	1 39 5	95.00 80.00 80.00	95.00 3,120.00 -400.00	95.00 3,215.00 2,815.00
Total Baker & Martine	Z					35		2,815.00	2,815.00
Clark, Hill, and Scott Invoice Invoice Invoice	01/05/2018 01/05/2018 01/05/2018	6 6 6	Initial Hour of On-Site Training Additional Hours of On-Site Training 5 HoursMonthly Technical Support	Clark, Hill, and Scott Clark, Hill, and Scott Clark, Hill, and Scott	Training 1 Training 2 Tech Sup 1	1 39 1	95.00 80.00 150.00	95.00 3,120.00 150.00	95.00 3,215.00 3,365.00
Total Clark, Hill, and S	Scott					41		3,365.00	3,365.00
Collins & Day, CPA Invoice Invoice Invoice Invoice	01/05/2018 01/05/2018 01/05/2018 01/05/2018	5 5 5 5	Initial Hour of On-Site Training Additional Hours of On-Site Training Cloud Services 10 HoursMonthly Technical Support	Collins & Day, CPA Collins & Day, CPA Collins & Day, CPA Collins & Day, CPA	Training 1 Training 2 Cloud Services Tech Sup 2	1 11 1 1	95.00 80.00 150.00 300.00	95.00 880.00 150.00 300.00	95.00 975.00 1,125.00 1,425.00
Total Collins & Day, C	PA					14		1,425.00	1,425.00
Collins, Ken Invoice Invoice	01/08/2018 01/08/2018	8 8	Initial Hour of Hardware/Network Installation Additional Hours of Hardware/Network Installation	Collins, Ken Collins, Ken	Install 1 Install 2	1	95.00 80.00	95.00	95.00
Total Collins, Ken						2		175.00	175.00
Garcia, Juan Esq. Invoice	01/02/2018	1	10 HoursMonthly Technical Support	Garcia, Juan Esq.	Tech Sup 2	1	300.00	300.00	300.00
Total Garcia, Juan Es	q.					1		300.00	300.00
Morris, Ray CPA Sales Receipt Sales Receipt Sales Receipt	01/10/2018 01/10/2018 01/12/2018	1 1 2	Initial Hour of On-Site Training Additional Hours of On-Site Training Initial Hour of On-Site Training	Morris, Ray CPA Morris, Ray CPA Morris, Ray CPA	Training 1 Training 2 Training 1	1 4 1	95.00 80.00 95.00	95.00 320.00 95.00	95.00 415.00 510.00
Total Morris, Ray CPA	Ą					6		510.00	510.00
<b>Research Corp.</b> Sales Receipt Sales Receipt	01/12/2018 01/12/2018	3 3	Initial Hour of On-Site Training Additional Hours of On-Site Training	Research Corp. Research Corp.	Training 1 Training 2	1	95.00 80.00	95.00 240.00	95.00 335.00
Total Research Corp.						4		335.00	335.00
TAL						103		8,925.00	8,925.00

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### Your Name's Tech Services

2895 West Avenue Woodland Hills, CA 91367

# **Sales Receipt**

DATE	SALE NO.
1/9/2018	1

### SOLD TO

Ray Morris, CPA 23740 Civic Center Way Malibu, CA 90265

	CHECK NO.	PAYMENT METH	PROJECT
	2579	Check	
DESCRIPTION	QTY	RATE	AMOUNT
Initial Hour of On-Site Training Additional Hours of On-Site Training	1 4	95.00 80.00	95.00 320.00

It's been a pleasure working with you!

### Your Name's Tech Services Sales by Item Summary January 1 - 14, 2018

		Jan 1 -	14, 18	
	Qty	Amount	% of Sales	Avg Price
Service				
Cloud Services	1	150.00	1.7%	150.00
Install 1	1	95.00	1.1%	95.00
Install 2	1	80.00	0.9%	80.00
Tech Sup 1	1	150.00	1.7%	150.00
Tech Sup 2	2	600.00	6.7%	300.00
Training 1	6	570.00	6.4%	95.00
Training 2	91	7,280.00	81.6%	80.00
Total Service	103.00	8,925.00	100.0%	86.65
TOTAL	103	8,925.00	100.0%	86.65

### Your Name's Tech Services

### 2895 West Avenue Woodland Hills, CA 91367

### **Received From:**

Research Corp.			
Research Corp.			
19165 Topanga Avenue			
Chatsworth, CA 91311			
Date Received	01/15/2018	Payment Amount	\$815.00
<b>Payment Method</b>	Check		
Check/Ref. No.	846		

Date	Number	Amount Applied
12/31/2017		-\$815.00

### Your Name's Tech Services 2895 West Avenue Woodland Hills, CA 91367

### **Received From:**

Johnson, Leavitt, and Moraga Johnson, Leavitt, and Moraga 300 Beverly Drive Beverly Hills, CA 90210

Date Received	01/15/2018	<b>Payment Amount</b>	\$3,680.00
<b>Payment Method</b>	Check		
Check/Ref. No.	1952		

Date	Number	Amount Applied
12/31/2017		-\$3,680.00

Your Name's Tech Services 2895 West Avenue Woodland Hills, CA 91367

### **Received From:**

Taylor Illustrations Taylor Illustrations 10701 Wilshire Blvd. Westwood, CA 90025

Date Received	01/15/2018	<b>Payment Amount</b>	\$2,000.00
<b>Payment Method</b>	Check		
Check/Ref. No.	8925		

Date	Number	Amount Applied	
12/31/2017		-\$2,000.0	)0

### Your Name's Tech Servoces 2895 West Avenue Woodland Hills, CA 91367

**Received From:** 

McBride, Matt CPA Matt McBride , CPA 10895 Ventura Blvd. Encino, CA 91316

Date Received	01/15/2018	<b>Payment Amount</b>	\$475.00
<b>Payment Method</b>	Check		
Check/Ref. No.	39251		

Date	Number	Amount Applied
12/31/2017		-\$475.00

Your Name's Tech Services
2895 West Avenue
Woodland Hills, CA 91367

### **Received From:**

Wagner Productions
Wagner Productions
2100 San Vicente Blvd.
Santa Monica, CA 90402

Date Received	01/15/2017	<b>Payment Amount</b>	\$2,190.00
<b>Payment Method</b>	Check		
Check/Ref. No.	2051		

Date	Number	Amount Applied
12/31/2017		-\$2,190.00

### Your Name's Tech Services 2895 West Avenue Woodland Hills, CA 91367

### **Received From:**

Garcia, Juan Esq.
Juan Garcia, Esq.
5270 Sepulveda Blvd.
Sherman Oaks, CA 91403

Date Received	01/15/2018	<b>Payment Amount</b>	\$150.00
<b>Payment Method</b>	Check		
Check/Ref. No.	5632		

Date	Number	Amount Applied
12/31/2017		-\$150.00

### Your Name's Tech Services 2895 West Avenue Woodland Hills, CA 91367

### **Received From:**

Brooks, Stark, and Thompson Brooks, Stark, and Thompson 300 Montana Avenue Santa Monica, CA 90403

Date Received	01/15/2018	<b>Payment Amount</b>	\$3,685.00
<b>Payment Method</b>	Check		
Check/Ref. No.	80195		

Date	Number	Amount Applied
12/31/2017		-\$3,685.00

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1/15/2018 2:36 PM

### Deposit Summary

### Your Name's Tech Services

Summary of Deposits to Checking on 01/15/2018

Chk No.	PmtMethod	Rcd From	Memo	Amount
2579	Check	Morris, Ray CPA		415.00
2599	Check	Morris, Ray CPA		95.00
1258	Check	Research Corp.		335.00
846	Check	Research Corp.		815.00
1952	Check	Johnson, Leavitt, and Moraga		3,680.00
8925	Check	Taylor Illustrations	Partial Payment	2,000.00
39251	Check	McBride, Matt CPA		475.00
2051	Check	Wagner Productions	Partial Payment	2,190.00
5632	Check	Garcia, Juan Esq.		150.00
80195	Check	Brooks, Stark, and Thompson		3,685.00

### Less Cash Back:

**Deposit Total:** 

13,840.00

### Your Name's Tech Services Journal January 1 - 15, 2018

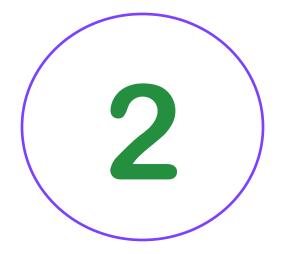
rans #	Туре	Date	Num	Adj	Name	Memo	Account	Debit	Credit
27	Invoice	01/02/2018	1		Garcia, Juan Esq. Garcia, Juan Esq.	10 HoursMonthly Technical Support	Accounts Receivable Technical Support Income	300.00	300.0
								300.00	300.0
29	Invoice	01/05/2018	3		Allen, Elaine Allen, Elaine	VOID: VOID: 10 HoursMonthly Technical Support	Accounts Receivable Technical Support Income	0.00	
								0.00	0.0
30	Invoice	01/05/2018	4		Baker & Martinez Baker & Martinez Baker & Martinez	Initial Hour of On-Site Training Additional Hours of On-Site Training	Accounts Receivable Training Income Training Income	3,215.00	95.0 3,120.0
								3,215.00	3,215.0
31	Invoice	01/05/2018	5		Collins & Day, CPA Collins & Day, CPA Collins & Day, CPA Collins & Day, CPA Collins & Day, CPA	Initial Hour of On-Site Training Additional Hours of On-Site Training Cloud Services 10 HoursMonthly Technical Support	Accounts Receivable Training Income Training Income Cloud Services Income Technical Support Income	1,425.00	95.0 880.0 150.0 300.0
								1,425.00	1,425.0
32	Invoice	01/05/2018	6		Clark, Hill, and Scott Clark, Hill, and Scott Clark, Hill, and Scott Clark, Hill, and Scott	Initial Hour of On-Site Training Additional Hours of On-Site Training 5 HoursMonthly Technical Support	Accounts Receivable Training Income Training Income Technical Support Income	3,365.00	95.0 3,120.0 150.0
								3,365.00	3,365.0
33	Credit Memo	01/08/2018	7		Baker & Martinez Baker & Martinez	Additional Hours of On-Site Training	Accounts Receivable Training Income	400.00	400.0
								400.00	400.0
34	Invoice	01/08/2018	8		Collins, Ken Collins, Ken Collins, Ken	Initial Hour of Hardware/Network Installation Additional Hours of Hardware/Network Installation	Accounts Receivable Installation Income Installation Income	175.00	95.0 80.0
								175.00	175.0
35	Sales Receipt	01/09/2018	1		Morris, Ray CPA Morris, Ray CPA Morris, Ray CPA	Initial Hour of On-Site Training Additional Hours of On-Site Training	Undeposited Funds Training Income Training Income	415.00	95.0 320.0
							,	415.00	415.0
36	Sales Receipt	01/12/2018	2		Morris, Ray CPA Morris, Ray CPA	Initial Hour of On-Site Training	Undeposited Funds Training Income	95.00	95.0
								95.00	95.0
37	Sales Receipt	01/12/2018	3		Research Corp. Research Corp. Research Corp.	Initial Hour of On-Site Training Additional Hours of On-Site Training	Undeposited Funds Training Income Training Income	335.00	95.0 240.0
					·	-	-	335.00	335.

### Your Name's Tech Services Journal January 1 - 15, 2018

Frans #	Туре	Date	Num	Adj	Name	Memo	Account	Debit	Credit
38	Payment	01/15/2018	846		Research Corp. Research Corp.		Undeposited Funds Accounts Receivable	815.00	815.00
								815.00	815.00
39	Payment	01/15/2018	1952		Johnson, Leavitt, and Moraga Johnson, Leavitt, and Moraga		Undeposited Funds Accounts Receivable	3,680.00	3,680.00
								3,680.00	3,680.00
40	Payment	01/15/2018	8925		Taylor Illustrations Taylor Illustrations	Partial Payment Partial Payment	Undeposited Funds Accounts Receivable	2,000.00	2,000.00
								2,000.00	2,000.00
41	Payment	01/15/2018	39251		McBride, Matt CPA McBride, Matt CPA		Undeposited Funds Accounts Receivable	475.00	475.00
								475.00	475.00
42	Payment	01/15/2018	2051		Wagner Productions Wagner Productions	Partial Payment Partial Payment	Undeposited Funds Accounts Receivable	2,190.00	2,190.00
								2,190.00	2,190.00
43	Payment	01/15/2018	5632		Garcia, Juan Esq. Garcia, Juan Esq.		Undeposited Funds Accounts Receivable	150.00	150.00
								150.00	150.00
44	Payment	01/15/2018	80195		Brooks, Stark, and Thompson Brooks, Stark, and Thompson		Undeposited Funds Accounts Receivable	3,685.00	3,685.00
								3,685.00	3,685.00
45	Deposit	01/15/2018			Morris, Ray CPA Morris, Ray CPA Research Corp. Research Corp. Johnson, Leavitt, and Moraga Taylor Illustrations McBride, Matt CPA Wagner Productions Garcia, Juan Esq. Brooks, Stark, and Thompson	Deposit Deposit Deposit Deposit Deposit Partial Payment Deposit Partial Payment Deposit Deposit Deposit	Checking Undeposited Funds Undeposited Funds Undeposited Funds Undeposited Funds Undeposited Funds Undeposited Funds Undeposited Funds Undeposited Funds Undeposited Funds Undeposited Funds	13,840.00	415.00 95.00 335.00 815.00 2,000.00 475.00 2,190.00 150.00 3,685.00
								13,840.00	13,840.00
OTAL								36,560.00	36,560.00

### Your Name's Tech Services Trial Balance As of January 15, 2018

	Jan 15, 18		
	Debit	Credit	
Checking	51,710.00		
Accounts Receivable	17,650.00		
Office Supplies	500.00		
Undeposited Funds	0.00		
Company Cars:Original Cost	49,000.00		
Office Equipment: Original Cost	8,050.00		
Accounts Payable		850.00	
Loan Payable	0.00		
Loan Payable:Company Cars Loan		35,000.00	
Loan Payable:Office Equipment Loan		4,000.00	
Owner's Equity	0.00		
Student's Name, Capital		53,135.00	
Student's Name, Capital:Investments		25,000.00	
Income:Cloud Services Income		150.00	
Income:Installation Income		175.00	
Income:Technical Support Income		750.00	
Income:Training Income		7,850.00	
TOTAL	126,910.00	126,910.00	



# Your Name's Pool & Garden Oasis

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гаус	55	υı	51	

# Invoice

Your Name's Pool & Garden Oasis

72259 State Street Santa Barbara, CA 93103

 Date
 Invoice #

 1/1/2018
 25

Bill To

Ocean View Motel 5649 Marine Avenue Santa Barbara, CA 91307

		P.O. No.	Terms	Project
			Net 15	
Quantity	Description		Rate	Amount
1	Commercial Landscape Maintenance Commercial Pool Service (All pools except Lg.)		150.00 300.00	150.00 300.00

Thank you for your business.

## Total

\$450.00

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# Invoice

Your Name's Pool & Garden Oasis

72259 State Street Santa Barbara, CA 93103

 Date
 Invoice #

 1/1/2018
 26

Bill To

Jose Rios 78624 Hope Ranch Street Santa Barbara, CA 93110

		P.O. No.	Terms	Project
			Net 30	
Quantity	Description		Rate	Amount
	<ol> <li>Residential Landscape Maintenance</li> <li>Residential Pool Service (All pools except Lg.)</li> </ol>		$100.00 \\ 100.00$	100.00 100.00

Thank you for your business.

# Total

\$200.00

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Your Name's Pool & Garden Oasis

72259 State Street Santa Barbara, CA 93103

 Date
 Invoice #

 1/1/2018
 27

Bill To

Designs for You 8625 Lake Street Santa Barbara, CA 91307

		P.O. No.	Terms		Project
			Net 30		
Quantity	Description		Rate		Amount
2 Trimming and Pruning				75.00	150.00

Thank you for your business.

## Total

\$150.00

### Your Name's Pool & Garden Oasis

72259 State Street Santa Barbara, CA 93103

# **Sales Receipt**

Barbara, CA 93103	Date	Sale No.
	1/1/2018	15

Sold To

Annabelle Wagner 7168 Sandpiper Avenue Santa Barbara, CA 91306

	Check No.	Payment Method	Project
	519	Check	
Description	Qty	Rate	Amount
Startup for New Pools	1	500.00	500.00

Thank you for your business.

## Total

### Your Name's Pool & Garden Oasis 72259 State Street Santa Barbara, CA 93103

#### **Received From:**

Rhodes, Nancy
Nancy Rhodes
9875 State Street
Santa Barbara, CA 91307

Date Received	01/01/2018	<b>Payment Amount</b>	\$150.00
<b>Payment Method</b>	Check		
Check/Ref. No.	8642		

Date	Number	Amount Applied
12/31/2017		-\$150.00

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Your Name's Pool & Garden Oasis

72259 State Street Santa Barbara, CA 93103

Date Invoice # 1/15/2018 28

Bill To

Eric Matthews 18048 Hope Ranch St. Santa Barbara, CA 93110

		P.O. No.	Terms	Project
			Net 30	
Quantity	Description		Rate	Amount
<ol> <li>Residential Landscape Maintenance (Lg.)</li> <li>Residential Pool Service (Lg.)</li> </ol>		350.00 150.00	350.00 150.00	

Thank you for your business.

## **Total**

\$500.00

### Your Name's Pool & Garden Oasis 72259 State Street Santa Barbara, CA 93103

#### **Received From:**

Ocean View Motel
Ocean View Motel
5649 Marine Avenue
Santa Barbara, CA 91307

Date Received	01/15/2018	<b>Payment Amount</b>	\$450.00
<b>Payment Method</b>	Check		
Check/Ref. No.	6758		

Date	Number	Amount Applied
01/01/2018	25	-\$450.00

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### Your Name's Pool & Garden Oasis

72259 State Street Santa Barbara, CA 93103

# **Sales Receipt**

Date	Sale No.
1/15/2018	16

Sold To

Wayne Childers 18087 Hope Ranch St. Santa Barbara, CA 93110

	Check No.	Payment Method	Project
	987	Check	
Description	Qty	Rate	Amount
Mechanical Maintenance and Repairs	1	75.00	75.00

Thank you for your business.

## Total

Your Name's Pool & Garden Oasis

72259 State Street Santa Barbara, CA 93103

 Date
 Invoice #

 1/15/2018
 29

Project

Bill To

Santa Barbara Resorts 1408 Cabrillo Avenue Santa Barbara, CA 91305

P.O. No. Terms

Net 15

Quantity	Description	Rate	Amount
1	Commercial Landscape Maintenance (Lg.)	500.00	500.00
1	Commercial Pool Service (Lg.)	500.00	500.00
5	Planting and Cultivating	50.00	250.00
3	Trimming and Pruning	75.00	225.00
2	Fertilize, Spray for Pests, etc.	75.00	150.00
3	Mechanical Maintenance and Repairs	75.00	225.00

\$1,850.00

### Your Name's Pool & Garden Oasis 72259 State Street Santa Barbara, CA 93103

#### **Received From:**

Designs for You
Designs for You
8625 Lake Street
Santa Barbara, CA 91307

Date Received	01/30/2018	<b>Payment Amount</b>	\$525.00
<b>Payment Method</b>	Check		
Check/Ref. No.	1247		

Date	Number	Amount Applied
12/31/2017		-\$375.00
01/01/2018	27	-\$150.00

### Your Name's Pool & Garden Oasis 18527 State Street Santa Barbara, CA 93103

#### **Received From:**

Vines, Donna
Donna Vines
10925 Camino de Oro
Santa Barbara, CA 93109

Date Received	01/30/2018	<b>Payment Amount</b>	\$800.00
<b>Payment Method</b>	Check		
Check/Ref. No.	8865		

Date	Number	Amount Applied
12/31/2017		-\$800.00

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Your Name's Pool & Garden Oasis

72259 State Street Santa Barbara, CA 93103

 Date
 Invoice #

 1/30/2018
 30

Bill To

Central Coast Resorts 5267 Cabrillo Avenue Santa Barbara, CA 91305

		P.O. No.	Terms	Project
			Net 15	
Quantity	Description		Rate	Amount
	<ol> <li>Commercial Landscape Maintenance (Lg.)</li> <li>Commercial Pool Service (Lg.)</li> </ol>		500.00 500.00	500.00 500.00

Thank you for your business.

## Total

\$1,000.00

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72259 State Street Santa Barbara, CA 93103

 Date
 Invoice #

 1/30/2018
 31

Bill To

State Street Apartments 38972 State Street Santa Barbara, CA 91306

		P.O. No.	Terms	Project
			Net 30	
Quantity	Description		Rate	Amount
	<ol> <li>Commercial Landscape Maintenance</li> <li>Commercial Pool Service (All pools except Lg.)</li> </ol>		150.00 300.00	150.00 300.00

Thank you for your business.

## Total

\$450.00

1/30/2018 5:18 PM

### Deposit Summary

#### Your Name's Pool & Garden Oasis Summary of

Deposits to Checking on 01/30/2018

Chk No.	PmtMethod	Rcd From	Memo	Amount
519	Check	Wagner, Annabelle		500.00
8642	Check	Rhodes, Nancy		150.00
6758	Check	Ocean View Motel		450.00
987	Check	Childers, Wayne		75.00
1247	Check	Designs for You		525.00
8865	Check	Vines, Donna		800.00

#### Less Cash Back:

**Deposit Total:** 

2,500.00

### Your Name's Pool & Garden Oasis Customer Balance Detail All Transactions

Туре	Date	Num	Account	Amount	Balance
Central Coast Resorts					
Invoice	01/30/2018	30	Accounts Receivable	1,000.00	1,000.00
Total Central Coast Reso	orts			1,000.00	1,000.00
Designs for You					
Invoice	12/31/2017	07	Accounts Receivable	375.00	375.00
Invoice	01/01/2018 01/30/2018	27 1247	Accounts Receivable Accounts Receivable	150.00 -525.00	525.00
Payment	01/30/2018	1247	Accounts Receivable		0.00
Total Designs for You				0.00	0.00
Matthews, Eric					
Invoice	01/15/2018	28	Accounts Receivable	500.00	500.00
Total Matthews, Eric				500.00	500.00
Ocean View Motel					
Invoice	01/01/2018	25	Accounts Receivable	450.00	450.00
Payment	01/15/2018	6758	Accounts Receivable	-450.00	0.00
Total Ocean View Motel				0.00	0.00
Rhodes, Nancy					
Invoice	12/31/2017	8642	Accounts Receivable Accounts Receivable	150.00	150.00
Payment	01/01/2018	0042	Accounts Receivable	-150.00	0.00
Total Rhodes, Nancy				0.00	0.00
Rios, Jose	40/04/0047		Assaunts Dessively	405.00	405.00
Invoice Invoice	12/31/2017 01/01/2018	26	Accounts Receivable Accounts Receivable	125.00 200.00	125.00 325.00
	01/01/2018	20	Accounts Necelvable		
Total Rios, Jose				325.00	325.00
Santa Barbara Resorts Invoice	01/15/2018	29	Accounts Receivable	1,850.00	1,850.00
		29	Accounts Receivable	·	
Total Santa Barbara Rese	orts			1,850.00	1,850.00
State Street Apartments Invoice	s 01/30/2018	31	Accounts Receivable	450.00	450.00
		31	Accounts Receivable		450.00
Total State Street Apartm	nents			450.00	450.00
Vines, Donna Invoice	40/04/0047		Accounts Receivable	000.00	800.00
Payment	12/31/2017 01/30/2018	8865	Accounts Receivable	800.00 -800.00	800.00 0.00
5	01/00/2010	0000			
Total Vines, Donna				0.00	0.00
TAL				4,125.00	4,125.00

## Your Name's Pool & Garden Oasis Sales by Item Summary January 1 - 30, 2018

	Jan 1 - 30, 18					
	Qty	Amount	% of Sales	Avg Price		
Service						
LandCom 1	2	300.00	5.8%	150.00		
LandCom 3	2	1,000.00	19.3%	500.00		
LandGrow	2	150.00	2.9%	75.00		
LandPlant	5	250.00	4.8%	50.00		
LandRes 1	1	100.00	1.9%	100.00		
LandRes 3	1	350.00	6.8%	350.00		
LandTrim	5	375.00	7.2%	75.00		
PoolCom 1	2	600.00	11.6%	300.00		
PoolCom 2	2	1,000.00	19.3%	500.00		
PoolRepair	4	300.00	5.8%	75.00		
PoolRes 1	1	100.00	1.9%	100.00		
PoolRes 2	1	150.00	2.9%	150.00		
PoolStart	1	500.00	9.7%	500.00		
Total Service	29.00	5,175.00	100.0%	178.45		
TOTAL	29	5,175.00	100.0%	178.45		

## Your Name's Pool & Garden Oasis Journal

January 1 - 30, 2018

Trans #	Туре	Date	Num	Adj	Name	Мето	Account	Debit	Credit
15	Invoice	01/01/2018	25		Ocean View Motel Ocean View Motel Ocean View Motel	Commercial Landscape Maintenance Commercial Pool Service (All pools except Lg.)	Accounts Receivable Commercial Landscape Income Commercial Pool Income	450.00	150.00 300.00
								450.00	450.00
16	Invoice	01/01/2018	26		Rios, Jose Rios, Jose Rios, Jose	Residential Landscape Maintenance Residential Pool Service (All pools except Lg.)	Accounts Receivable Residential Landscape income Residential Pool Income	200.00	100.00 100.00
								200.00	200.00
17	Invoice	01/01/2018	27		Designs for You Designs for You	Trimming and Pruning	Accounts Receivable Additional Landscaping Income	150.00	150.00
								150.00	150.00
18	Sales Receipt	01/01/2018	15		Wagner, Annabelle Wagner, Annabelle	Startup for New Pools	Undeposited Funds Additional Pool Income	500.00	500.00
								500.00	500.00
19	Payment	01/01/2018	8642		Rhodes, Nancy Rhodes, Nancy		Undeposited Funds Accounts Receivable	150.00	150.00
								150.00	150.00
20	Invoice	01/15/2018	28		Matthews, Eric Matthews, Eric Matthews, Eric	Residential Landscape Maintenance (Lg.) Residential Pool Service (Lg.)	Accounts Receivable Residential Landscape income Residential Pool Income	500.00	350.00 150.00
								500.00	500.00
21	Payment	01/15/2018	6758		Ocean View Motel Ocean View Motel		Undeposited Funds Accounts Receivable	450.00	450.00
								450.00	450.00
22	Sales Receipt	01/15/2018	16		Childers, Wayne Childers, Wayne	Mechanical Maintenance and Repairs	Undeposited Funds Additional Pool Income	75.00	75.00
								75.00	75.00
23	Invoice	01/15/2018	29		Santa Barbara Resorts Santa Barbara Resorts Santa Barbara Resorts Santa Barbara Resorts Santa Barbara Resorts Santa Barbara Resorts Santa Barbara Resorts	Commercial Landscape Maintenance (Lg.) Commercial Pool Service (Lg.) Planting and Cultivating Trimming and Pruning Fertilize, Spray for Pests, etc. Mechanical Maintenance and Repairs	Accounts Receivable Commercial Landscape Income Commercial Pool Income Additional Landscaping Income Additional Landscaping Income Additional Landscaping Income Additional Pool Income	1,850.00	500.00 500.00 250.00 225.00 150.00 225.00
								1,850.00	1,850.00
24	Payment	01/30/2018	1247		Designs for You Designs for You		Undeposited Funds Accounts Receivable	525.00	525.00
								525.00	525.00

## Your Name's Pool & Garden Oasis Journal

#### January 1 - 30, 2018

Trans #	Туре	Date	Num	Adj	Name	Memo	Account	Debit	Credit
25	Payment	01/30/2018	8865		Vines, Donna Vines, Donna		Undeposited Funds Accounts Receivable	800.00	800.00
								800.00	800.00
26	Invoice	01/30/2018	30		Central Coast Resorts Central Coast Resorts Central Coast Resorts	Commercial Landscape Maintenance (Lg.) Commercial Pool Service (Lg.)	Accounts Receivable Commercial Landscape Income Commercial Pool Income	1,000.00	500.00 500.00
								1,000.00	1,000.00
27	Invoice	01/30/2018	31		State Street Apartments State Street Apartments State Street Apartments	Commercial Landscape Maintenance Commercial Pool Service (All pools except Lg.)	Accounts Receivable Commercial Landscape Income Commercial Pool Income	450.00	150.00 300.00
								450.00	450.00
28	Deposit	01/30/2018			Wagner, Annabelle Rhodes, Nancy Ocean View Motel Childers, Wayne Designs for You Vines, Donna	Deposit Deposit Deposit Deposit Deposit Deposit Deposit	Checking Undeposited Funds Undeposited Funds Undeposited Funds Undeposited Funds Undeposited Funds Undeposited Funds	2,500.00	500.00 150.00 450.00 75.00 525.00 800.00
								2,500.00	2,500.00
TOTAL								9,600.00	9,600.00

### Your Name's Pool & Garden Oasis Trial Balance As of January 30, 2018

	Jan 30, 18		
	Debit	Credit	
Checking	26,350.00		
Accounts Receivable	4,125.00		
Office Supplies	485.00		
Prepaid Insurance	750.00		
Undeposited Funds	0.00		
Business Trucks:Original Cost	57,000.00		
Equipment:Original Cost	12,375.00		
Accounts Payable		330.00	
Business Trucks Loan		45,000.00	
Owner's Equity	0.00		
Student's Name, Capital		20,580.00	
Student's Name, Capital:Investments		30,000.00	
Income:Additional Landscaping Income		775.00	
Income:Additional Pool Income		800.00	
Income:Commercial Landscape Income		1,300.00	
Income:Commercial Pool Income		1,600.00	
Income:Residential Landscape income		450.00	
Income:Residential Pool Income		250.00	
TOTAL	101,085.00	101,085.00	